



Jeanette Teh, H.BSc., JD, MBA, ACC

Personal Development & Leadership Coach | Innovation Facilitator | Corporate Trainer

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EXPERTISE

COACHING & TRAINING

Essential People Skills

- Leadership Development
- Relationship Management
- Managing Difficult Client Situations
- **DISC**overing Behavioural Styles
- Improving Relationships with **DISC**

Personal Development

- Wellbeing & Stress Management
- Building Confidence
- Career Planning & Transition
- Effective Communication
- Time Management & Productivity

INNOVATION FACILITATION

- Design Thinking
- Ideation Sessions
- Strategy Consulting
- Start-Up Coaching

TEACHING & TRAINING

Business

- Management and Leadership
- Organizational Behavior
- Business Ethics
- Business Communication

Law

- Business Law
- Employment Law
- Professional Ethics
- Drafting Contracts
- Real Estate Law

Teaching Toolkit

Incorporated innovative active learning methodology:

- Case Discussions & Debates
- Role-Play & Mock Trials
- Social Media Assignments
- Mind Maps
- Developed interactive e-courses

CREDENTIALS

Honours Bachelor of Science, Psychology

(High Distinction) - Canada



- **Awards:** Dean's List Scholar (A Average), University of Toronto Scholarship, Golden Key National Honour Society, Faculty Course Scholarship.

Ontario Management Development Certificate

(Human Resources) - Canada

Sheridan

Associate Certified Coach (ACC), Transformative Coaching, Coach Masters Academy, UAE



Advanced Behavioural Analysis Course (for DISC Profile)

The Institute for Motivational Living and People Keys



Positive Intelligence Coaching Grant Program



Select Relevant Courses: Positive Psychology, Science of Well-Being, Psychological First Aid, Emotional Intelligence.

coursera

Accredited Innovation 360 Licensed Practitioner, Sweden



Winning team at the Dubai Land Department Real Estate Innovation Camp

Master of Business Administration (MBA)

- **Award:** Rotman Case Competition 3rd place winner.



Juris Doctor Degree (JD)

- **Awards:** Centre for Innovation Law and Policy Publication Grant, Tom Wilson Dean's Entrance Scholarship.
- Exchange at University of Amsterdam



UNIVERSITY OF AMSTERDAM

Licensed Lawyer under Ontario Bar, Canada, 2003 to 2017.



10 Years of Legal Experience negotiating multi-million dollar contracts across North America, Europe, Asia, Middle East, and Africa as an **Associate** at:

FASKEN

and as **In-house Counsel** at:



Instructor and **e-Course Developer** for the Continuing Legal Professional Development Program (CLPD), training 1,700+ lawyers (including managing partners, former judges) on behalf of Dubai Legal Affairs Department (DLAD) since 2016 in legal and people skills.



4 years as **Assistant Professor** at:

- Taught and advised 1,000+ university students.





Global and Diverse Perspective

Lived in



Canada, UAE, Netherlands, & Malaysia.



Languages

Native English speaker

Basic knowledge of French, Fukien, Cantonese, Mandarin, and Malay.

Worked in diverse multi-cultural environments (UAE is home to 200 nationalities)

Travelled to over 45 countries

Cross-Generational and Functional Experience: Coached, mentored, taught, or worked with different ages from 8th graders, university students, refugees, early career professionals to executives in different functions.



Industry Experience



Luxury Retail



Professional Services



IT



Education



Construction



Real Estate



Not-for-Profit



Writing

Diverse portfolio including publications in *Yale Journal of Law and Technology*, *Khaleej Times*, regular contributions to *Gulf Business* (2014 to 2018), travel, news, feature, business, and academic/conference articles, branding documents for corporate clients, and Assistant Editor for *You! Magazine*.



Coaching & Training Corporate Clients include:

Creative Word | Microsoft | Cartier | Chloe | Baume & Mercier | IWC | RAPP | IRE | iWill Consulting | Bessern



Coaching & Mentorship Achievements

Driving entrepreneurship performance by coaching winning teams in these national and international entrepreneurship competitions:

- 1st place at Ryerson Global Innovation Challenge with USD5,000 prize.
- 2nd place in Dubai Smartpreneur Competition with USD 13,600 prize.
- Top 10 finalists at Impact Hub Crowd Fun DXB.
- 2nd place in Ripple of Happiness student social entrepreneurship competition hosted by INJAZ and Coca Cola Foundation with USD 7,000 seed capital prize.
- "Most Socially Responsible" Award winners in Business for Better student business plan competition hosted by Western Union and Al Ansari Exchange.

Received "Outstanding Contribution to Student Services" Award by Canadian University Dubai.



Testimonials

"I worked with Jeanette individually and also as a group coach for my management team. Her cross-industry background and experience allow her to facilitate through an integrated approach.

Working with her helped my team learn about each other, communicate better and build on our shared strength. I would highly recommend Jeanette." ~ Diksha Dua, President Middle East, RAPP

Jeanette began working with me and my team as we piloted an inaugural Maternity Leave Return to Work Program at Microsoft Gulf & UAE. Jeanette's deep coaching expertise, coupled with her business experience and emotional intelligence quickly proved to be game changers in our inaugural program.

She worked to ensure an end-to-end coaching framework, 1:1 coaching sessions, and leader engagements throughout to support our female employees returning to work from their maternity leave. The response and feedback was phenomenal from our participating managers and the coaches.

Jeanette's professionalism, care, and coaching methodology resulted in contributing to our diverse and inclusive environment. I would strongly recommend and advocate for Jeanette as a significant difference maker in any organization. ~ Anu Sabapathy, HR Director, Microsoft Gulf